

Be honest and real. Be constructive while truth telling. Put your feet in someone else's shoes. Be open-minded and think outside the box.

Strengths:

- What do we do well?
- What advantages do we have?
- What are our resources and assets?
- What do others acknowledge as strengths of our organization?

Weaknesses:

- What could we do better?
- Where are we at risk?

Threats:

- Are any of our weaknesses likely to make us vulnerable?
- What outside issues beyond our control or within that block our progress?
- Are other like organizations doing anything different?
- Are there any big changes in our demographics or industry?

Opportunities:

- What do we know about but have not been able to try?
- Are there any new frontiers that we can explore?

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